## BALANCE SHEET

At as Mar 31, 2010

Unit: VND

| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. SHORT-TERM ASSETS (100=110+120+130+140+150) | 100 |  | 103,645,076,504 | 100,938,449,507 |
| I. Cash and cash equivalents | 110 |  | 63,323,285,142 | 68,346,568,922 |
| 1. Cash | 111 |  | 6,323,285,142 | 7,346,568,922 |
| 2. Cash equivalents | 112 |  | 57,000,000,000 | 61,000,000,000 |
| II. Short-term financial investments | 120 |  | - | - |
| 1. Short-term investments | 121 |  |  |  |
| 2. Provision for devaluation of short-term security investments | 129 |  |  |  |
| III. Receivables | 130 |  | 24,396,110,888 | 18,142,049,097 |
| 1. Trade accounts receivables | 131 |  | 9,952,824,440 | 14,326,133,466 |
| 2. Advances to suppliers | 132 |  | 13,998,815,000 | 3,512,839,900 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 135 |  | 497,249,875 | 355,854,158 |
| 6. Provision for short-term bad receivables | 139 |  | (52,778,427) | (52,778,427) |
| IV. Inventories | 140 |  | 14,891,848,873 | 13,342,606,184 |
| 1. Inventories | 141 |  | 14,891,848,873 | 13,342,606,184 |
| 2. Provision for devaluation of inventories | 149 |  |  |  |
| V. Other short-term assets | 150 |  | 1,033,831,601 | 1,107,225,304 |
| 1. Short-term prepaid expenses | 151 |  | 274,147,001 | 310,139,332 |
| 2. VAT deductible | 152 |  | --- | - |
| 3. Tax and accounts receivable from State budget | 154 |  | - | - |
| 4. Other short-term assets | 158 |  | 759,684,600 | 797,085,972 |
| B. LONG-TERM ASSETS ( $200=210+220+240+250+260)$ | 200 |  | 57,075,210,943 | 58,297,489,978 |
| I. Long-term receivables | 210 |  | - | - |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 |  |  |  |
| 4. Other long-term receivables | 218 |  |  |  |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 16,046,727,377 | 15,453,692,536 |
| 1. Tangible fixed assets | 221 |  | 15,800,090,151 | 15,358,028,254 |
| - Historical cost | 222 |  | 25,679,663,372 | 24,535,954,281 |
| - Accumulated depreciation | 223 |  | (9,879,573,221) | (9,177,926,027) |
| 2. Finance leases fixed assets | 224 |  | - | - |
| - Historical cost | 225 |  |  |  |
| - Accumulated depreciation | 226 |  |  |  |
| 3. Intangible fixed assets | 227 |  | 10,865,831 | 13,545,332 |
| - Historical cost | 228 |  | 32,154,000 | 32,154,000 |
| - Accumulated depreciation | 229 |  | $(21,288,169)$ | $(18,608,668)$ |
| 4. Construction in progress expenses | 230 |  | 235,771,395 | 82,118,950 |
| III. Property investment | 240 |  | - | - |
| - Historical cost | 241 |  | - | - |
| - Accumulated depreciation (*) | 242 |  | - | - |
| IV. Long-term financial investments | 250 |  | - | - |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  | - | - |
| 3. Other long-term investments | 258 |  | - | - |
| 4. Provision for devaluation of long-term finance investment | 259 |  | - | - |
| V. Other long-term assets | 260 |  | 41,028,483,566 | 42,843,797,442 |
| 1. Long-term prepaid expenses | 261 |  | 40,497,729,998 | 42,376,734,302 |
| 2. Deferred income tax assets | 262 |  |  |  |
| 3. Others | 268 |  | 530,753,568 | 467,063,140 |
| VI. Goodwill | 269 |  |  |  |
| TOTAL ASSETS | 270 |  | 160,720,287,447 | 159,235,939,485 |


|  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| A. LIABILITIES ( $300=310+330$ ) | 300 |  | 34,040,903,160 | 35,535,000,557 |
| I. Short-term liabilities | 310 |  | 34,038,584,853 | 35,526,820,250 |
| 1. Short-term borrowing and debts | 311 |  | - | - |
| 2. Trade accounts payable | 312 |  | 11,------------- | 8,--19,--726,-930 |
| 3-Advances from customers | 313 |  | 650,112,183 | 670,447,381 |
| 4. Taxes and liabilities to State budget | 314 |  | 16,865,843,661 | 17,496,867,949 |
| 5. Payable to employees | 315 |  | $414,941,000$ | 2,829,498,225 |
| 6. Payable expenses | 316 |  | 590,753,568 | 727,001,945 |
| 7. Accounts payables | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 |  | 1,563,503,782 | 2,369,403,832 |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| 11. Bonus and welfare fund | 323 |  | 2,745,497,339 | 2,614,173,988 |
| II. Long-term liabilities | 330 |  | 2,318,307 | 8,180,307 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 |  |  |  |
| 3. Other long-term payables | 333 |  | - | - |
| 4. Long-term borrowing and debts | 334 |  | - | - |
| 5. Deferred income tax | 335 |  | - |  |
| 6. Provision for unemployment allowance | 336 |  | 2,318,307 | 8,180,307 |
| 7. Provision for long-term liabilities | 337 |  | - | - |
| B. OWNER'S EQUITY ( $400=410+430)$ | 400 |  | 126,670,384,287 | 123,700,938,928 |
| I. Capital sources and funds | 410 |  | 126,670,384,287 | 123,700,938,928 |
| 1. Paid-in capital | 411 |  | 87,681,750,000 | 87,681,750,000 |
| 2. Capital surplus | 412 |  | (22,390,520,627) | (22,390,520,627) |
| 3. Other capital of owner | 413 |  |  |  |
| 4. Treasury stock | 414 |  |  |  |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  | - | - |
| 7. Investment and development fund | 417 |  | 11,937,990,066 | 8,801,865,316 |
| 8. Financial reserve fund | 418 |  | 11,940,062,268 | 11,165,031,081 |
| 9. Other fund belong to owner's equity | 419 |  | ------------ | --- |
| 10. Retained profit | 420 |  | 37,501,102,580 | 38,442,813,158 |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  | - | - |
| 2. Budgets | 432 |  |  |  |
| 3. Budget for fixed asset | 433 |  |  |  |
| C. MINARITY INTEREST | 439 |  | - | - |
| TOTAL RESOURCES | 440 |  | 160,711,287,447 | 159,235,939,485 |

## INCOME STATEMENT

Quarter 1/2011

| Items | Code | Note | Quarter 1 |  | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1. Sales | 01 |  | 56,191,454,363 | 50,099,570,934 | 56,191,454,363 | 50,099,570,934 |
| 2. Deductions | 02 |  |  |  |  |  |
| 3. Net sales and services | 10 |  | 56,191,454,363 | 50,099,570,934 | 56,191,454,363 | 50,099,570,934 |
| 4. Cost of goods sold | 11 |  | 36,463,525,250 | 27,727,598,983 | 36,463,525,250 | 27,727,598,983 |
| 5. Gross profit | 20 |  | 19,727,929,113 | 22,371,971,951 | 19,727,929,113 | 22,371,971,951 |
| 6. Financial income | 21 |  | 2,078,315,741 | 1,868,550,410 | 2,078,315,741 | 1,868,550,410 |
| 7. Financial expenses | 22 |  |  |  |  |  |
| Include: Interest expense | 23 |  |  |  |  |  |
| 8. Selling expenses | 24 |  | 525,583,389 | 333,163,082 | 525,583,389 | 333,163,082 |
| 9. General \& administrative expenses | 25 |  | 1,074,093,489 | 977,745,123 | 1,074,093,489 | 977,745,123 |
| 10. Net operating profit | 30 |  | 20,206,567,976 | 22,929,614,156 | 20,206,567,976 | 22,929,614,156 |
| 11. Other income | 31 |  | 706,263,694 | 5,200,636 | 706,263,694 | 5,200,636 |
| 12. Other expenses | 32 |  | 4,000,000 | 2,074,812 | 4,000,000 | 2,074,812 |
| 13. Other profit | 40 |  | 702,263,694 | 3,125,824 | 702,263,694 | 3,125,824 |
| 14. Profit or loss in joint venture | 45 |  |  |  |  |  |
| 15. Profit before tax ( $50=30+40$ ) | 50 |  | 20,908,831,670 | 22,932,739,980 | 20,908,831,670 | 22,932,739,980 |
| 16. Current corporate income tax expenses | 51 |  | 5,002,246,412 | 5,476,191,660 | 5,002,246,412 | 5,476,191,660 |
| 17. Deferred corporate income tax expenses | 52 |  |  |  |  |  |
| 18. Profit after tax ( $60=50-51-52$ ) | 60 |  | 15,906,585,258 | 17,456,548,320 | 15,906,585,258 | 17,456,548,320 |
| 18.1 Profit after tax of minorities | 61 |  |  |  |  |  |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 15,906,585,258 | 17,456,548,320 | 15,906,585,258 | 17,456,548,320 |
| 19. EPS (VND/share) | 70 |  |  |  |  |  |

## CASH FLOW STATEMENT

As at Mar 31, 2010 (Direct method)
Unit: VND

| Items | Code | Note | Unit: VND |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Accumulation |  |
|  |  |  | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 01 |  | 63,571,844,721 | 52,555,508,844 |
| 2. Cash paid for supplier | 02 |  | (39,775,083,359) | (37,629,991,397) |
| 3. Cash paid for employee | 03 |  | $(5,177,526,522)$ | $(5,963,489,571)$ |
| 4. Cash paid for interest | 04 |  |  |  |
| 5. Cash paid for corporate income tax | 05 |  | $(5,178,079,051)$ | (1,425,719,145) |
| 6. Other receivables | 06 |  | 3,788,263,533 | 4,880,379,759 |
| 7. Other payables | 07 |  | $(23,762,706,743)$ | (30,615,504,289) |
|  | 20 |  | (6,533,287,421) | (18,198,815,799) |
|  |  |  |  |  |
|  |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | $(1,244,561,536)$ | $(204,207,200)$ |
| 2. Cash received from liquidation or disposal of capital assets and other long-term ass | 22 |  |  | 5,200,636 |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | $(192,321,354,897)$ | $(114,003,065,677)$ |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | 193,000,000,000 | 139,000,000,000 |
| 5. Cash paid for joining capital in other companies | 25 |  |  |  |
| 6. Withdrawal of capital in other companies | 26 |  |  |  |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 2,075,920,074 | 522,985,549 |
| Net cash used in investing activities | 30 |  | 1,510,003,641 | 25,320,913,308 |
|  |  |  |  |  |
|  |  |  |  | - |
| 1.-Cash received from issuing stock, other owners equity | 31 |  |  |  |
| 2. Cash paid to owners equity, repurchase issued stock | 32 |  |  |  |
| 3. Cash received from long-term and short-term borrowings | 33 |  |  |  |
| 4. Cash paid to principal debt | 34 |  |  |  |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 |  |  | (10,616,570,092) |
| Net cash (used in) provided by financing activities | 40 |  | - | (10,616,570,092) |
|  |  |  |  |  |
| Net cash during the period (20+30+40) | 50 |  | (5,023,283,780) | (3,494,472,583) |
| Cash and cash equivalents at beginning of year | 60 |  | 68,346,568,922 | 71,607,215,485 |
| Influence of foreign exchange fluctuation | 61 |  |  |  |
| Cash and cash equivalents at end of year (50+60+61) | 70 |  | 63,323,285,142 | 68,112,742,902 |

